## CURRICULUM VITAE

Resume: HELLO, I AM A BUSINESS STRAT-EGIST, WHO LIKES TO TAKE THINGS APART IN MIND AND SEEK FOR WAYS TO DO THEM BETTER, FASTER, MORE EFFICIENT. I AM CONFIDENT THAT MY STRATEGIC MANAGE-MENT KNOW-HOW, EXPERIENCE AND ONGO-ING INTEREST IN MARKETING AND NEW ME-DIA WILL BE OF A GREAT VALUE FOR YOUR COMPANY.

Desired employment: BUSINESS CONSULTAN-CY OR STRATEGIC MANAGEMENT, BUSINESS DEVELOPMENT, MARKETING POSITIONS, WHERE MY CURRENT KNOWLGE AND EX-PERTISE COULD BE LEVERAGED FOR VALUE CREATION AND CAPTURE.

# Name/Surname: MANTAS KLIMANTAVICIUS

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### WORK EXPERIENCE:

January 2010 - Now

### UAB ŠVYTURYS - UTENOS ALUS

Part of the Carlsberg Group

UAB "SVYTURYS - UTENOS ALUS" (Carlsberg group) Placement: NON-ALCO JUNIOR BRAND MANAGER Beverage sector, FMCG product marketing. Main duties: Vichy, Viva-fresh, Battery+ brands development.

### UAB ŠVYTURYS - UTENOS ALUS

December 2006 - February 2008 Part of the Carlsberg Group UAB "SVYTURYS - UTENOS ALUS" (Carlsberg group) Placement: "UTENOS" BRAND COORDINATOR

Beverage sector, FMCG product marketing.

Main duties: "Dlight" brand development, launch of "Beer + Taurine & Coffeine" SKU, promotional events management, website www.utenosalus.lt re-launch and management. Internal cross-functional task coordination & external coordination with creative, PR, media planning, internet & BTL marketing agencies.

#### UAB ŠVYTURYS - UTENOS ALUS Part of the Carlsberg Group

July 2006 - December 2006

UAB "SVYTURYS - UTENOS ALUS" (Carlsberg group) Placement: MARKETING ASSITANT

Beverage sector, FMCG product marketing.

Main duties: Preparation of contracts, internal documents and presentation slides. Promotional and PR event planning and management. Ad-hoc tasks.

### EDUCATION AND TRAINING:



### February 2008 - February 2010

### UNIVERSITY OF SOUTHERN DENMARK (Denmark)

Master of science in Economics and Business Administration, Profile: Strategy and Organization. With elective courses in Brand management, Innovation and product management, Marketing & culture. Master thesis focused on organiational aspects of cooperative business forms.

### September 2007 - Now (Exp. graduation in 2011) MYKOLO ROMERIO UNIVERSITY (Lithuania)

Master in Law, Profile: Law and Policy.

### September 2005 - August 2007 UNIVERSITY OF APPLIED SCIENCE / FACHHOCHSCHULE STRALSUND (Germany)

Double-degree Bachelor in Business Administration, Profile: Baltic management studies.

### September 2003 - July 2007

VILNIUS GEDIMINAS TECHNICAL UNIVERSITY (Lithuania)

Bachelor in Business Management and administration, Studies in English language. Bachelor thesis on optimal investment portfolio formation issues.

### September 1991 - June 2003

### VILNIUS FABIJONISKES SECONDARY SCHOOL (Lithuania)

With advanced math and special Liithuanian Junior Achievement economics course. I am the winner of several school math olympics & participant of Vilnius city olympics.

### September 2008 - July 2009

International temporary student job experience in companies iTemp A/S, Rosa Danica A/S, Hede Danmark A/S, Bog Madsen A/S provides me with intercultural experience and internal insight on business organization in Denmark.

### August 2008

Project management fundamentals training program certified by Project management institute (UAB "Kompetenciju ugdymo centras", Vilnius, Lithuania).

### September 2005 – February 2006

Participation in SOCRATES/ERASMUS student mobility program. Studies in Fachhochschule Stralsund / University of applied sciences (Germany).

### 4th September 2005 – 11th September 2005

Summer School program of the Fachhochschule Erfurt (Germany). Subject: «The New 25-nation European Union as an economic location».

### LINGUISTIC COMPETENCES:

Mother tongue: LITHUANIAN.

Other language skills:

ENGLISH - fluent verbaly, excellent in reading and writting; RUSSIAN - fluent verbaly, good reading, basic written skills GERMAN - basic understanding of daily language and text; DANISH - basic understanding of daily language and text; POLISH - basic understanding of daily language and text;

### PERSONALITY AND SOFT COMPETENCES:

I am flexible, fast-learning and open for new insights, prefer my work to be results oriented, so I could keep track on the accopmishments and be responsible for the final outcomes. More over I am characerized by analytical and rational way of thinking, positive attitude towards future and good sense of humor at hand, therefore I am always informal leader of the group. For my leisure I prefer team sports (sailing, basketball, football) and explorative traveling.

### TECHNICAL SKILLS AND COMPETENCES:

### ADVANCED COMPUTER USER

Technical experience in IT field while working in student job position at UAB "IT GAMOS" (2003); Content management experience while working in student job position at UAB "Lema" (2004); Operating systems: Mac OS, Windows; Office package: MS Word, Excel, PowerPoint; Browsers: Internet Explorer, Safari, Firefox; Media: Adobe Photoshop, Video editor software;

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### INTERNATIONAL 2ND RANK SKIPPER LICENSE



